



CEOs, Sales & Marketing Executives, & Business Analysts:

Explore pump and valve market-specific trends, outlooks and insights from industry leaders representing various end user markets.

Visit www.pumps.org/17MOW to register

HI Member Rate: 1st Registrant \$675 (2nd + \$625)

HI Market Intelligence Committee - Wednesday, August 2
\$195 (includes all meal functions & breaks)

The HI Market Intelligence Committee provides oversight and direction for the HI Statistics Program and related member services. A dinner for committee members will be held at the onsite restaurant Parker's. If you would like to learn more please contact Mary Silver at 973.267.9700 x117 or msilver@pumps.org.



Workshop Agenda: (subject to change)

Thursday, August 3rd

7:30 am	Registration & Continental Breakfast
8:00 am	Welcome
8:15 am	Session 1 – Water/Wastewater: Gene Koontz, Senior VP, Gannett Fleming
9:00 am	Session 2 – Power: Britt Burt, VP of Research - Power, Industrial Information Resources
9:45 - 10:00 am	Break
10:00 am	Session 3 – LNG: Kenneth Medlock III, Senior Director, Baker Institute for Public Policy, Rice University
10:45 am	Session 4 - Wall Street Perspective: Michael Halloran, Managing Director, Robert W. Baird & Company
11:30 am	Session 5 – Commercial Construction: Richard Branch, Senior Economist, Dodge Data and Analytics
12:15 pm	Lunch
1:30 pm	Session 6 - Oil & Gas: John Spears, President, Spears & Associates
2:15 pm	Session 7 – Petrochemical: Mark Eramo, Global Business Development, Chemicals, IHS Market
3:00 - 3:15 pm	Break
3:15 pm	Session 8 – Int'l Economic Outlook: Simona Mocuta, Senior Economist, State Street Global Advisors
5:30 - 6:30 pm	Reception (<i>Dinner on your own</i>)

Friday, August 4th

7:30 am	Continental Breakfast
8:15 am	Session 9 – Domestic Economic Outlook: Maria Luengo-Prado, Sr. Economist & Policy Advisor, Federal Reserve Bank of Boston
9:00 am	Session 10 – Mining: John Craynon, Sr. Mining Engineer, Export-Import Bank of the United States
9:45 am	Session 11 – Cyber Risk in Manufacturing: Sean Peasley, Partner, Deloitte Advisory
10:30 am	Adjournment

Workshop Location: Omni Parker House - 60 School Street - Boston, MA 02108 - 617.305.1861

Book online at www.Pumps.org/17MOW or call **800.THE.OMNI (800.843.6664)** and request the "Hydraulic Institute" rate to receive the discounted rate of \$289/night for the nights of Wednesday, August 2 and Thursday, August 3; and \$339 for the night of Tuesday, August 1. Reservations accepted through Friday, June 30, 2017, however subject to availability so book early! Please note, reservations cancelled less than 72 hours prior to arrival will be subject to a 1-night cancellation fee.

Questions? Contact Gabrielle Bernardo, HI's Conference Manager at 973.267.9700 x125 or gbernardo@pumps.org.

Hydraulic Institute Economic Reports, Market Trends, HR & Financial/Operating Ratio Data

Member Services to Help Guide Your Business

Economic Reports

Economist Alan Beaulieu from the ITR Economics is well-known by HI members for his exceptional presentations at HI's Annual Meeting. The Hydraulic Institute, in partnership with ITR, has developed a set of Economic and Business Forecasting Services for HI members to enhance your planning ability and economic insights. These include:

Quarterly Economic Reports by Market & Region

Subscribers are apprised quarterly of upcoming changes in the global economy and in specific domestic markets. Knowing what changes are coming enables your company to increase or adjust activity by region or market, depending on your own particular circumstances.

Monthly Forecast Updates, Web Access, & Consulting

Get monthly forecast updates with the ITR Trends Report. Services include an Executive and Technical Summary, Industrial Production and Interest Rate Forecasts and analysis of over 40 economic indicators essential to companies who need to understand their economic environment and plan for the future. Web-based access to report data and ITR consulting services are included.

Statistics Program & Reports

Another key benefit of HI membership is the comprehensive Statistics Program. The Monthly Report of Pump Orders Booked (M10) provides monthly pump booking data by centrifugal and vertical pump types. U.S. manufacturers of these pump types are eligible to participate. The Global Pump Bookings Report (Q30) shows quarterly centrifugal, vertical and positive displacement pump bookings by destination world region. The Global Pump Bookings by market report shows quarterly centrifugal, vertical and positive displacement pump bookings by eleven key markets. All pump manufacturer members are eligible to participate. Two Wage, Salary, and Benefit Reports and an Operating Ratio Report are also available to companies that manufacture in North America. All eligible HI member companies are encouraged to participate. Confidentiality of company-specific data is ensured by HI's statistics policies and procedures. For more information and details on eligibility please visit www.Pumps.org.

If your company is not participating in the HI Statistics Program or taking advantage of the HI-ITR Economic Reports please contact Mary Silver at 973.267.9700 x117.

The Hydraulic Institute

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