



Hydraulic Institute Industry Partner Program

Collaboration to Benefit the Global Pump End-User Community



The Hydraulic Institute is a manufacturing trade association whose mission is to advance the pump manufacturing industry by becoming the world's resource for pumping solutions through:

- Addressing Pump Systems
- Developing Standards
- Expanding Knowledge and Resources
- Educating the Marketplace
- Advocating for the Industry

Through the Standards Partner program HI has relied on pump engineering consultants and end-users to provide much needed expertise in the development and review of ANSI/HI pump standards. When consultants and users actively participate in drafting standards, those standards better reflect a product's end-use and address site issues that might not be apparent to pump manufacturers. The Standards Partner program is a corporate affiliation where firms enjoy a corporate-wide suite of benefits in exchange for their investment in the program. Now, as HI Industry Partners, individual consultants and pump users around the world have the opportunity to work alongside HI members contributing their unique expertise to the development of HI's highly regarded pump standards.

The HI Industry Partner program is open to individuals who are employed by engineering firms, provide engineering services, are end-users of pumps, or are retirees and who wish to contribute to the development of Hydraulic Institute's resources for the pump industry including standards, guidelines, guidebooks,

and other educational materials. Tapping into the collective knowledge of these individuals ensures that HI reference materials reflect current, real-world practices in the fluid handling industry.

HI Industry Partners are invited to attend regular meetings of the Institute. Retirees attend at reduced registration rates. There they collaborate with engineers at pump manufacturing companies, those who work for companies that manufacture the supplies used in and with pumping equipment, those who provide consulting services, and with end-users of pumps to develop standards and other educational resources for the global pump user community. Industry Partners may also be asked to make educational presentations to attendees at HI conferences or online webinars, sharing their expertise with pump engineers and end-users worldwide.

To become an HI Industry Partner complete the form on the reverse side and mail it with payment of the appropriate annual fee to the address provided.

For more information, please visit:

www.Pumps.org/IndustryPartner or

Contact: IndustryPartner@Pumps.org.

Benefits Include:

- Participation in standards, guidebooks and educational materials development
- Conference and webinar presentation opportunities
- Networking, education and professional development
- Discounted conference registration fees for retirees
- Discounts on HI standards, guidebooks, and educational events



Hydraulic Institute Industry Partner Application

APPLICANT CONTACT INFORMATION:

NAME

TITLE

COMPANY NAME (IF APPLICABLE)

ADDRESS

ADDRESS

CITY STATE/ZIP

PHONE

FAX

EMAIL

Annual Fees:

- Currently employed \$175
- Retired \$100

Payment Method:

- Check payable to Hydraulic Institute enclosed
- VISA MasterCard American Express

NAME ON CARD

CARD NUMBER

EXPIRATION DATE

CARD SECURITY CODE (CVV)

ELIGIBILITY:

Individuals that are employed by engineering firms, provide engineering services, are end-users of pumps, or are retirees may participate as a "Hydraulic Institute Pump Industry Partner". To be eligible the individual must meet one of the following criteria:

1. Must provide pump and pumping system engineering, process, or facility design, procurement, project management, construction services, hydraulic or mechanical modeling, analytical methods, or laboratory or field-testing to a facility owner, government, or vendor.
2. Must be an end-user of pumps.
3. Must be a retiree.

EXCLUSIONS:

Individuals employed by corporations that are eligible to join the Hydraulic Institute are not eligible to become HI Pump Industry Partners but are encouraged to apply for membership. Individuals employed by companies whose primary business is in the distribution or reselling of pumps or related pumping equipment are not eligible for the Pump Industry Partner Program.

PARTICIPATION:

Each Industry Partner must complete a Technical Areas of Expertise Form available for download at www.Pumps.org/IndustryPartner. Industry Partners are welcome to attend HI conferences and events at HI member prices. Retirees who are Industry Partners attend at reduced rates. Industry Partnership is on an individual basis and does not extend to the Partner's business colleagues or to the business enterprise where he or she is employed.

ACKNOWLEDGMENT:

I have read and attest that I meet the eligibility requirements as described herein and will comply with the participation guidelines outlined above and in the Membership section of the HI web site (www.Pumps.org). I understand that joining as an HI Pump Industry Partner does not imply membership in the Hydraulic Institute nor does it imply that Industry Partners receive preferential advantage over others in the selection to participate in review and final approval of ANSI/HI standards during the ANSI Canvass Review process. Industry Partners are, however, encouraged to actively participate in HI Committees and attend HI meetings, contributing their unique knowledge and expertise to the drafting and editing of HI standards, guidelines and other educational resources. In submitting this application I agree to abide by the Antitrust Guidelines, the HI Code of Conduct, and all other HI policies and procedures as presently constituted and as may be amended from time to time. Further, I agree not to discredit the products, personnel, activities or policies of the Institute, HI members, associate members, Standards Partners or other Industry or Academic Partners. I understand that failure to comply with the forgoing or any other HI policy or procedure may be sufficient reason for HI to re-evaluate and rescind my Industry Partner status.

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SIGNATURE OF APPLICANT

DATE OF APPLICATION

Hydraulic Institute, Inc., 6 Campus Drive, First Floor North
Parsippany, NJ 07054
Phone: 973.267.9700 - Fax: 973.267.9055
IndustryPartner@Pumps.org - www.Pumps.org