



Pump OEM Member Profile

The information contained in this form should be completed for pump manufacturers only. Pump Suppliers and Systems Integrators should complete the Associate Member Profile form.

Pump OEM Member Name:	_____

Mailing Address:	_____

City/State/Country/Postal Code:	_____
Phone: _____	Fax: _____
Web Site Address:	_____

Division/Subsidiary Members

The following divisions and wholly owned subsidiaries are to be listed in the Organization Roster. Complete and return a Pump OEM Member Profile or Associate Member Profile form for each unit listed below. The CEO or General Manager of a dues-paying division/wholly-owned subsidiary may attend the CEO Breakfast.

Division/Subsidiary Name:	_____

Division/Subsidiary Name:	_____

Division/Subsidiary Name:	_____

Division/Subsidiary Name:	_____



Executive Voting Representatives vote on behalf of the corporate member on all HI corporate matters. Only Executive Voting Representatives are eligible to serve on the Board of Directors and Finance Committee.

Executive Voting Representative:	_____
Title:	_____
Mailing Address:	_____ _____
City/State/Country/Postal Code:	_____
Phone: _____	Fax: _____
E-mail:	_____

The Chief Executive Officer is the invited attendee to HI CEO Roundtables. The CEO may invite guests who have ranking above the regular attendee—by special request only—and then limited to one time a year. See CEO Roundtable participation guidelines for further information.

Chief Executive Officer:	_____
Title:	_____
Mailing Address:	_____ _____
City/State/Country/Postal Code:	_____
Phone: _____	Fax: _____
E-mail:	_____

The Billing Contact is the individual designated to receive dues billing inquiries and invoices.

Billing Contact:	_____
Title:	_____
Mailing Address:	_____ _____
City/State/Country/Postal Code:	_____
Phone: _____	Fax: _____
E-mail:	_____



Section Memberships and Standards Voting Representatives: Check the sections that apply to your membership (types of pumps manufactured) and list the name(s) and contact information of the Standards Voting Representative and (optional) Alternate Standards Voting Representative for each section.

<u>Standards Voting Representative</u>		<u>Alternate Standards Voting Representative</u>	
<input type="checkbox"/> Air Operated			
Name	_____	Name	_____
Title	_____	Title	_____
Address	_____	Address	_____
	_____		_____
Phone	_____	Phone	_____
Fax	_____	Fax	_____
E-mail	_____	E-mail	_____
<input type="checkbox"/> Centrifugal			
Name	_____	Name	_____
Title	_____	Title	_____
Address	_____	Address	_____
	_____		_____
Phone	_____	Phone	_____
Fax	_____	Fax	_____
E-mail	_____	E-mail	_____
<input type="checkbox"/> Vertical			
Name	_____	Name	_____
Title	_____	Title	_____
Address	_____	Address	_____
	_____		_____
Phone	_____	Phone	_____
Fax	_____	Fax	_____
E-mail	_____	E-mail	_____



Section Memberships and Standards Voting Representatives (cont'd):

<u>Standards Voting Representative</u>	<u>Alternate Standards Voting Representative</u>
<input type="checkbox"/> Reciprocating	
Name _____	Name _____
Title _____	Title _____
Address _____	Address _____
_____	_____
Phone _____	Phone _____
Fax _____	Fax _____
E-mail _____	E-mail _____
<input type="checkbox"/> Rotary	
Name _____	Name _____
Title _____	Title _____
Address _____	Address _____
_____	_____
Phone _____	Phone _____
Fax _____	Fax _____
E-mail _____	E-mail _____
<input type="checkbox"/> Controlled Volume Metering	
Name _____	Name _____
Title _____	Title _____
Address _____	Address _____
_____	_____
Phone _____	Phone _____
Fax _____	Fax _____
E-mail _____	E-mail _____



Statistical Reports: List the names of the persons below who should receive the following reports and/or survey forms noting your section eligibility to participate. If one person is to receive both forms for a report, list name once and check off the "Both" box. Provide complete address/title information for each of the individuals listed below.

Participation Eligibility: All = All Members; C = Centrifugal; V = Vertical; Ro = Rotary; Re = Reciprocating; AO = Air Operated; PD = Combined Ro, Re & AO

	<u>Data Input Forms</u>	<u>Completed Reports</u>	Both
Financial:			
Annual Operating Ratio Report (All)	_____	_____	<input type="checkbox"/>
Human Resource:			
Annual Industry Salary Survey (All)	_____	_____	<input type="checkbox"/>
Annual Hourly Wage & Fringe Benefit (All)	_____	_____	<input type="checkbox"/>
Market Reports:			
Monthly Pump Orders Booked (C,V)	_____	_____	<input type="checkbox"/>
Qtrly. Global Pump Orders Booked (C,V,PD)	_____	_____	<input type="checkbox"/>
Qtrly. Global Pump Orders by Market (C,V,PD)	_____	_____	<input type="checkbox"/>

Name: _____	Name: _____
Title: _____	Title: _____
Address: _____ _____	Address: _____ _____
Phone: _____	Phone: _____
Fax: _____	Fax: _____
E-mail: _____	Email: _____

Name: _____	Name: _____
Title: _____	Title: _____
Address: _____ _____	Address: _____ _____
Phone: _____	Phone: _____
Fax: _____	Fax: _____
E-mail: _____	Email: _____

Corporate Member Product List: Check all the product codes below that apply to your company according to the following criteria:

1. **Include: All pumps sold in the U.S. for domestic use or for export outside the U.S. from domestically produced components or from imported components to which significant value (not paint) has been added during the manufacturing process, assembly, or testing phases of production.**
2. **Do not include: All pumps produced in countries other than the U.S. sold for domestic U.S. use. (Canada and Mexico are export markets.)**

Product Code

CENTRIFUGAL / VERTICAL PUMPS:

- 1 Single and two stage, single suction, end suction, close coupled [i.e., impeller mounted on motor shaft]. Drivers are included in this class.
- 2 Single and two stage, single suction, in-line, close coupled [i.e., impeller mounted on motor shaft]. Drivers are included in this class. Submerged vertical turbines are included in Class 14A and 14B
- 3A Single stage, single suction, in-line, all sizes ANSI B73.2 compliant
- 3B Single stage, single suction, in-line, all sizes, API 610 compliant.
- 3C Single stage, single suction, all other in-line, all sizes.
- 4A Metallic, single stage, single suction, frame or foot mounted ANSI B73.1, all discharge sizes.
- 4B Non Metallic, single stage, single suction, frame or foot mounted, ANSI B73.1, all discharge sizes.
- 4C Metallic, single stage, single suction, frame or foot mounted ISO 2858/5199, all discharge sizes
- 4D Non-metallic, single stage, single suction, frame or foot mounted ISO 2858/5199, all discharge sizes
- 5A Single stage, single suction, frame or foot mounted, six inch and below discharge.
NOTE: Do not include in this class pumps which would also fit in classes 5C, 5D or 10.
- 5B Single stage, single suction, frame or foot mounted, over six-inch discharge.
- 5C Single stage, single suction, replaceable elastomer lined or hard metal designs, foot or frame mounted, all sizes.
- 5D Single stage, single suction, recessed impeller design, foot or frame mounted, or close coupled [in which case, include driver], all sizes.
- 6A Single stage, single suction, centerline mounted, API-610 compliant.
- 6B Single stage, single suction, centerline mounted, all other.
- 7A Single stage, axially split case, double suction impeller pumps, 7" and below discharge.
NOTE: Do not include in this class pumps which will also fit in class 7C.
- 7B Single stage, axially split case, double suction impeller pumps, over 7" discharge.
- 7C Single or multi stage, axially split, Factory Mutual and/or U.L. approved fire pumps.
Include driver, base fittings and control [when furnished].
NOTE: Do not include jockey pump, its control or unlabeled pumps sold for fire protection service.
Non labeled pumps should be included under their appropriate categories.
- 7Da Single stage, radially split case, double suction impeller pumps, API-610 compliant .
- 7Db Single stage, radially split case, double suction impeller pumps, all other .
- 8Ar Two stage, volute or diffuser design, radially split case pumps.
NOTE: Do not include in this class pumps which will also fit in class 1.
NOTE: Do not include double casing barrel pumps which belong in class 17.
- 8Aa Two stage, volute or diffuser design, axially split case pumps.
NOTE: Do not include in this class pumps which will also fit in class 1.
NOTE: Do not include double casing barrel pumps which belong in class 17.

Return completed form by mail or FAX to:

Hydraulic Institute • 6 Campus Drive • First Floor North • Parsippany, NJ 07054
Ph: (973) 267-9700 • Fax: (973) 267-9055

Product Code

CENTRIFUGAL / VERTICAL PUMPS:

- 8Br More than two stage diffuser design radially split pumps.
NOTE: Do not include double casing barrel pumps which belong in class 17.
- 8Ba More than two stage, volute or diffuser design axially split case pumps
NOTE: Do not include double casing barrel pumps which belong in class 17.
- 9A Sewage type, single stage, single suction, vertical or horizontal frame mounted or close coupled with non-clog impeller design with 12" or less discharge. (Include drivers of close-coupled pumps.)
NOTE: Do not include in this class pumps which would also fit in classes 5D or 10A,10B, or 10C.
- 9B Sewage type, single stage, single suction, vertical or horizontal frame mounted or close coupled with non-clog impeller design with more than 12" discharge. (Include drivers of close-coupled pumps.)
- 10A Submersible sewage type end suction close-coupled pumps for dry pit or in-air application.
NOTE: Do not include fractional horsepower units intended primarily for domestic service.
- 10B Submersible sewage type end suction close-coupled pumps for wet pit application.
NOTE: Do not include fractional horsepower units intended primarily for domestic service.
- 10C Other Submersible pumps not included in 10A or 10B.
- 12A Vertical turbine pumps and bowl assemblies, 16" and smaller, with column and shaft lengths greater than 30' [normally a well pump].
NOTE: Do not include in this class pumps which would also fit in class 12F.
- 12B Vertical turbine pumps and bowl assemblies, 16" and smaller, with column and shaft lengths less than 30' [normally called short-coupled pumps].
NOTE: Do not include in this class pumps which will also fit into classes 12C, 12E or 12F
- 12C Vertical turbine pumps and bowl assemblies, 16" and smaller, suction can or pot type.
- 12D Vertical turbine pumps and bowl assemblies, 17" through 36".
- 12E Vertical turbine pumps and bowl assemblies, 17" through 36", suction can or pot type.
- 12F Vertical turbine fire pumps that are approved by Factory Mutual or U.L.
Include the driver, gear fittings, and control [when furnished].
NOTE: Do not include jockey pump, its control or unlabeled pumps sold for fire protection service.
Non-Labeled pumps should be included in the appropriate product category; 12A, 12B or 12C
- 13A Vertical propeller and mixed flow pumps, diffuser or stator design through 36".
- 13B Vertical propeller and mixed flow pumps, diffuser or stator design over 36".
Also vertical turbine pumps over 36".
- 14A Vertical turbine pumps under 6" with submersible motor.
NOTE: Driver is included in this classification.
- 15 Horizontal propeller or mixed flow pumps of stator or diffuser design.
- 17 Navy shipboard, N stamp, multistage double case barrel type (vertical & horizontal), wet stator built-together and all other classes not covered in classes 1-16
NOTE: Do not include vertical multistage in suction can (classes 12C & 12E)
- 19A Single stage, single suction, self-priming with priming chamber for clear liquids.
NOTE: Do not include these in class 19B.
- 19B Single stage, single suction self-priming with priming chamber, non-clog design.
- 20A Sealless centrifugal pumps, magnetic drive.
- 20B Sealless centrifugal pumps, canned motor.
- 21 Vertical centrifugal sump pumps, both vertical line shafted and cantilever designs, with separate discharge, with the packing box not subject to discharge pressure.

Return completed form by mail or FAX to:

Hydraulic Institute • 6 Campus Drive • First Floor North • Parsippany, NJ 07054
Ph: (973) 267-9700 • Fax: (973) 267-9055

Product Code

ROTARY PUMPS:

- 30A Cast and Ductile Iron
- 30B Stainless Steel
- 30C Non-Metallic
- 30D Sealless Rotary Pumps

Product Code

RECIPROCATING PUMPS:

- 50 Horizontal Power Pumps
- 51 Vertical Power Pumps
- 52 Controlled Volume Metering Pumps
- 53 Direct Acting (Steam) Pumps

Product Code

AIR-OPERATED PUMPS:

- 54 Air-Operated Pumps

Product Code

AFTERMARKET SERVICES:

- 510 Pump Repairs/Retrofits
- 520 Field Service/Installation

PRIMARY END-USE MARKETS / INDUSTRIES SERVED
(Check all that apply)

Agriculture	<input type="checkbox"/>	Miscellaneous Markets	<input type="checkbox"/>
Aviation	<input type="checkbox"/>	Other Government	<input type="checkbox"/>
Building Industry (includes HVAC)	<input type="checkbox"/>	Paper Industry	<input type="checkbox"/>
Chemical Industry	<input type="checkbox"/>	Petroleum - Distribution	<input type="checkbox"/>
Defense	<input type="checkbox"/>	Petroleum - Exploration	<input type="checkbox"/>
Education	<input type="checkbox"/>	Petroleum - Refining	<input type="checkbox"/>
Electric Power	<input type="checkbox"/>	Petroleum - Transportation	<input type="checkbox"/>
Electronics	<input type="checkbox"/>	Pharmaceutical	<input type="checkbox"/>
Export	<input type="checkbox"/>	Plastic Materials & Synthetics	<input type="checkbox"/>
Food Industry	<input type="checkbox"/>	Recreational Industry	<input type="checkbox"/>
Hospital & Healthcare	<input type="checkbox"/>	Resale Sales Where End Use Unknown	<input type="checkbox"/>
Irrigation	<input type="checkbox"/>	Textile	<input type="checkbox"/>
Marine Industry	<input type="checkbox"/>	Waste Management	<input type="checkbox"/>
Metal Mfg. & Mineral Ore Proc.	<input type="checkbox"/>	Wastewater Utility	<input type="checkbox"/>
Metal Working	<input type="checkbox"/>	Water Utility	<input type="checkbox"/>
Mining	<input type="checkbox"/>	Water Treatment	<input type="checkbox"/>

Return completed form by mail or FAX to:

Hydraulic Institute • 6 Campus Drive • First Floor North • Parsippany, NJ 07054
Ph: (973) 267-9700 • Fax: (973) 267-9055



Additional Information for HI Supplier Finder Database:

Corporate/Division Profile: Supply a 150 word (max.) description of your company, covering highlights: history, ownership, products, etc.

Market Profile: Supply a 100 word (max.) description of the key markets you serve.

Product Profile: Supply a 100 word (max.) description of the key products you manufacture and services you provide.



Brand/Trade Names: Supply a list of all pump-specific trade, product, or brand names you own and manufacture.

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Marketing/Sales Contacts: Supply the name(s) and contact information.

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____



Education/Training Contacts: Supply the name(s) and contact information.

Name: _____

Name: _____

Title: _____

Title: _____

Address: _____

Address: _____

Phone: _____

Phone: _____

Nearest Fax: _____

Nearest Fax: _____

E-mail: _____

E-mail: _____

HR Contacts: Supply the name(s) and contact information.

Name: _____

Name: _____

Title: _____

Title: _____

Address: _____

Address: _____

Phone: _____

Phone: _____

Nearest Fax: _____

Nearest Fax: _____

E-mail: _____

E-mail: _____

Supply Chain Contacts: Supply the name(s) and contact information.

Name: _____

Name: _____

Title: _____

Title: _____

Address: _____

Address: _____

Phone: _____

Phone: _____

Nearest Fax: _____

Nearest Fax: _____

E-mail: _____

E-mail: _____



Additional Database Listings

The Hydraulic Institute is pleased to include as many additional individuals as a member may wish to designate in the HI Membership Database.

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____

Name: _____

Title: _____

Address: _____

Phone: _____

Nearest Fax: _____

E-mail: _____